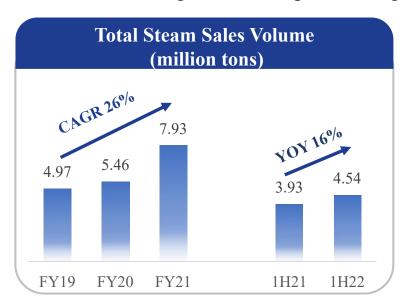


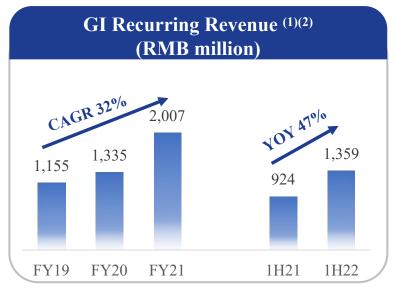
1H2022 Financial Highlights of Sunpower Group

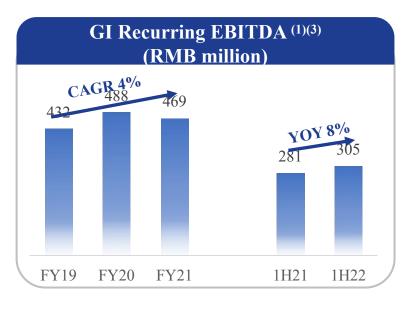


### **Robust Financial Performance with Growth**

- 7 Total steam sales volume rose 15.7% YoY to 4.54 million tons as the pandemic gradually entered a calmer stage in 1H 2022.
- **尽** GI recurring revenue grew 47.0% YoY to RMB1,359.1 million due to rise of steam sales volume and increase of industrial steam price. **▶**
- **♂** GI recurring EBITDA rose 8.4% YoY to RMB304.8 million in 1H 2022.
- 7 Focused on long-term development and growth leveraging on its superior business model amidst temporary headwinds.







- (1) The Company uses the terms "GI recurring revenue", "GI recurring EBITDA", "GI recurring PATMI", and "GI operating cashflow" to reflect the operating results of the GI business. This document should be read in conjunction with the Unaudited Interim Financial Statements for the Second Quarter and Six Months Ended 30 June 2022 released at the same time.
- (2) GI recurring revenue refers to recurring revenue generated by the GI business, including commission fees recognised in accordance with SFRS(I) INT15. It excludes one-time contributions from services for BOT projects, including EPC services, that are performed by the Group's internal project management department, recognised in accordance with IFRIC 12 Service Concession Arrangements.
- (3) GI recurring EBITDA refers to the recurring Earnings before Interest, Tax, Depreciation and Amortisation of the GI Business. It excludes gains or costs incurred by way of the Manufacturing & Services (M&S) disposal such as excess cash dividends, gain on disposal, withholding tax, etc. in 2021; one-time contributions from services for BOT projects, including EPC services, that are provided by the Group's internal project management department, recognised under IFRIC 12 Service Concession Arrangements; as well as expenses incurred by the Company that are not related to the running of the GI Business, such as listing-related expenses and remuneration of the employees at the group level, etc., which reflects the operating results of the GI business.

### Sunpower Group at a Glance

# **Green Investments**

Focused on the investment and operation of centralized facilities to supply:

- > Clean industrial steam to a wide range of diverse industries supported by structural demand
- > Pollution-free civil heating to a large base of households, and
- > Electricity to the State Grid
- > Certain projects have added new products such as compressed air

#### **Position**

Leading
industrial
steam
provider with
proven track
record

#### Sizeable GI Portfolio

10 plants in operation1 under constructionRobust pipeline

# Recurring Income and Cashflow by GI plants

100%

#### **Circular Economy Model**

Helps industrial parks achieve **ultra-low** emissions

# **Exclusive Concessions**

Typically ~30 years

# Total Pipeline Length ~376 km↑

#### **Ultra-low Emissions Capability**

Capable of emissions below national standards of natural gas for the following pollutants

**Dust**  $\leq$  5 mg/m<sup>3</sup>, **SO**<sub>2</sub> $\leq$  35 mg/m<sup>3</sup>, **NO**<sub>X</sub>  $\leq$  50 mg/ m<sup>3</sup>

No. of Customer Industries ~20

No. of Customers ~525











## **About Sunpower**

Sunpower Group Ltd. (SGX: 5GD.SI) is a leading provider of industrial steam with a sizeable portfolio of 100%-recurring, long-term cash-generating Green Investments ("GI") projects that use innovative integrated environmental-protection technology to facilitate the development of the circular economy and help China to attain its carbon peak and carbon neutrality goals. It was founded in China in 1997 and listed on the Singapore Exchange (SGX) in 2005.

In 2020, Sunpower disposed its Manufacturing and Services ("M&S") business for an attractive consideration that unlocked value and improved investment returns for investors. To reward shareholders and bondholders, a substantial Special Dividend of S\$0.2412 a share was declared and paid in 2021. Following the monetisation of M&S, the sole principal business of the Group is the "Green Investments" ("GI") business where it has a sizeable portfolio of GI projects that generate 100% recurring, long-term, high-quality income and cashflow.

Sunpower is successfully expanding the GI business by leveraging on its robust and replicable business model with unique competitive edge to unlock the long-term growth potential. With the application of innovative technology packages that raise high entry barriers, a proven effective management team to provide leadership and execution capabilities in operations and risk management, and the strong support of strategic investors DCP and CDH, Sunpower is continuously shaping a green future for itself as it takes its green, low-carbon, circular economy GI business to greater heights.

Sunpower actively undertakes the responsibility of promoting the sustainable development of the economy and society, and has been recognised as a member by various reputable environmental and industry associations, including the China Association of Environmental Protection Industry (中国环境保护产业协会) and other provincial-level associations.